



Bachelor of Commerce

Job Acquisition Report - Class of 2011



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Message from the director

On behalf of The Business Career Centre team at Queen's School of Business, I am pleased to present our Bachelor of Commerce Job Acquisition Report for the Class of 2011. This report has been created as a resource for prospective students, recruiters and alumni. It provides an overview of our most recent graduating class including chosen career paths and a list of recruiting organizations.

Queen's Bachelor of Commerce is a four-year honours program that is widely recognized as being Canada's most prestigious undergraduate business degree offering. With entrance standards among the highest of any undergraduate business program in Canada, the program attracts outstanding students from across the country and around the world. Leading organizations understand the value of recruiting Queen's Commerce grads into their firms.

The Business Career Centre at Queen's School of Business has developed an outstanding mix of career services and coaching to ensure success for our graduates. Our four-year Career Management Plan guides our students through personal development, purposeful career exploration and supports them in securing positions in their chosen fields.

The outstanding quality of our graduates is demonstrated by the program's exceptional job acquisition rate of 96%, the highest among business schools in Canada. Recruiters and Commerce graduates alike can attest to the academic excellence and exceptional experience that a Queen's degree provides. As a potential employer or a prospective Commerce student, I encourage you to investigate the extensive opportunities Queen's School of Business has to offer.

Class of 2011 Job Acquisition Statistics

In 2011, 274 students graduated from the Queen's Commerce Program. Of these, 17% have decided to continue their education or postponed their job search for various reasons. Of those graduates who elected to seek employment, 96% acquired career quality jobs within six months of graduation. These strong job acquisition results are in line with our historical experience at Queen's School of Business.

96% Graduates acquiring jobs within six months

98% Graduates acquiring jobs in Canada
2% Graduates acquiring jobs outside of Canada

Salary information

	Base salary
Average	\$54,730
Median	\$53,000
Top	\$90,000

Average base salary by sector

** Based on graduate records provided*

Finance	\$53,700
Accounting	\$42,782
Consulting	\$64,285
Marketing, Sales, Advertising	\$50,255
Other	\$47,747

Job locations

Canada

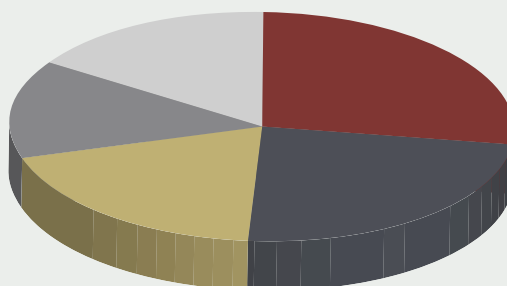
Calgary, AB
Halifax, NS
Kingston, ON
London, ON
Moncton, NB
Montreal, QC
Ottawa, ON
Toronto, ON (GTA)
Vancouver, BC

International

Belgium
Bermuda
Dubai
Hong Kong
Korea
Morocco
United Kingdom
United States

Jobs by sector

Accounting	27%
Marketing, Sales, Advertising	24%
Finance	19%
Consulting	14%
Other	16%



Queen's BACHELOR OF COMMERCE

Recruiting Organizations: The following is a list of companies that have posted job opportunities for Queen's Commerce students within the past year.

1000 Islands Region Workforce Development Board	Bruce Power	Credit Suisse	Glove S.E.
A.T. Kearney	Buchanan Group Inc.	CTC Communications Corporation	GMR Marketing
Aberdeen Asset Management Inc.	Business Development Bank of Canada	Cumis Group	Goldman Sachs
Accenture	Buytopia	Cushman & Wakefield Ltd.	Golf Tournaments Inc
Active Energy	Cadbury-Kraft	David Crane	Graduate Internship Council
AGF Investment	Campus Intercept	Davids Tea	Grant Thornton
Alignvest Capital Partners	Canaccord Genuity	Deloitte	Great West Life
Alliance Films	Canadian Oil Recovery & Remediation Enterprises Ltd.	Dermazone Solutions	Greenfield Ethanol
Alpha Employment Solutions	Canadian Pacific Railway	Desert Lake Gardens	Greenhill & Co.
Alternative Investment Partners	Canadian Tire Corporation	Desjardins Securities	Grey Power Insurance Brokers Inc.
Amego Electric Vehicals	Capgemini	DHL	Group IV Solar
American Express	Capital IQ	D-Link Networks	Guillevin International Corporation
American Income Life	Capital One	Dollarama LP	Hang Lung Properties Ltd. (Hong Kong)
Aon Hewitt	Cara Foods	Done Right Roofing	Hay Group LTD
APEXWare Sales Account Executive	Career Edge	Donnelly Management Advisory Services Limited	Haywood Securities Inc.
Apple	Carpedia Consulting	Dundee Wealth Management	Health & Safety Association
APSL at Queen's University	Cartel Inc.	E.I. Dupont Company	Helio Energy Inc.
ARC Financial	CaseWare International Inc.	Eagle Eye Capital	Helios Energy Inc.
Arkadin Inc.	CBC Radio	ECOBURSH	Hewitt Associates
Armstrong Partnership	Celestica	EdgePoint Investment Group Inc.	Hewlett-Packard
Arvato Systems (China)	CERC North	Egon Zehnder International	Hillsdale Investment Management Inc.
Assembly of First Nations	Ceridian Canada	EMC	Home Skinovations
Assurant Solutions	Certified General Accountants of Ontario	Empire Financial	HR Ontario - Eastern Recruitment Centre
Avepoint	CGA Canada	Energy Profiles Limited	HSBC
Avison Young	CGA Ontario	Equitable Trust Company	Hugessen Consulting
Axio Power	Chan Yu Wong Chartered Accountants LLP	Ernst & Young	Hydro One
B2B Trust	Charles River Associates	ESSAR Steel Algoma Inc.	Hyundai
Bain	Chris James Kingston	Excel HR	I Love Rewards
Bamberger Polymers	Chubb	Expresso	IBM
Bank of America Merrill Lynch	CIBC	eyeReturn Marketing	IMAX Corporation
Bank of Canada	CIBO Systems	Fast Canadian Enterprises Ltd.	Impakt Corporation
Barclays	Citibank	FCMHS	Imperial Oil
BASF	City of Edmonton	FCT Insurance Company	Imperial Tobacco
Bay Street HR	Clarity	Fecthopia Inc.	Infield Marketing Group
Baylis Medical	Clearest Communications	fishRecruit	Information and Communication Technology Council
Bell Canada	ClearSkyAdvisor INC	Food Careers Canada	Info-Tech Research Group Inc.
Big Brother Big Sister Kingston, Frontenac,	CMC Microsystems	Four Corners Group	Infrastructure Ontario
Lennox and Addington	CNW Group	Free The Children	Intact Insurance
BIS Consulting Inc. -APS	Collins Blay & Co	Frontenac Community Futures Dev. Corp.	Integris Real Estate
Blair Franklin	Concordia University College of Alberta	Full Cycle Energy Investment Management	Intel
BMO	CONERGY	Fusion Retail Analytics	Intelliware Development Inc
Bombardier	Content Management	Gallup Consulting	Invesco Trimark
Boston Consulting Group	Cormack Securities Inc.	Gate Gourmet	Investor Economics Inc.
BP Canada Energy Company	Corporate Executive Board	GE Canada	Investors Group
Brascon Stainless Steel Fabricators Inc.	Cosmo Sports	General Mills	IQPC Worldwide-Sales
Brendan Wood International	Costco Wholesale	GlitchSoft	Jamieson Laboratories
Brightway Capital	CPG Connect	Global Intelligence Alliance - Intelligence Services	John St.
Brookfield Financial	CPP Investment Board		Johnson & Johnson

JP Morgan	Nestle	Queen's University	Talisaman Energy
Just Energy	New Gold Inc. - Mining	R.J. McCarthy L.P.	TD
KEYS	NewPoint Capital Partners Inc.	Railway Association of Canada	TeamBuy Inc.
Kingston Community Health Centre	News Marketing Canada	RBC	Teck Coal
KPMG	Nexen Inc.	Reckitt Benckiser	Telus
Kraft Canada	Northern Response International-Sales and Marketing	Region of Waterloo	Textbookrental.ca
Labatt (Mosaic)	Notre-Dame Capital	Research in Motion	The Burnie Group Inc.
Laserfiche	Novantas LLC	Reynolds & Reynolds	The Hershey Company
Leese Enterprises	NTN Bearing Corporation of Canada Limited	RioCan	The Princeton Review
Lefarge Canada	Nulogy Corporation	RMS Ritcher LLP	The Stirling Creamery LTD
Level 5 Strategic Brand Advisors	Offeron	Robert Half International Inc.	theScore
Liberty International Underwriters	Oliver Wyman	Robertson, Eadie & Associates	Thorek/Scott
Living Cities Company	Ombudsman for Banking Services and Investments	Robinson HR Solutions	Tim Hortons Inc.
Loblaw	OMERS	Rocky Mountain Vacation Rentals	Toronto Financial services Alliance
Loop Initiatives Inc.	ONCAP	Rogers Communications	Toronto International Film Festival Group
Loyalty One	OnResearch	Ross Smith Capital Investment Fund	TorQuest Partners
Mackie Research Capital Corporation	Ontario Ministry of Energy & Infrastructure	Rouge Valley Health System	Town of Aurora
Macquarie	Ontario Power	Salesforce	Toyota
Magna International	Ontario Public Service	Sanofi Pasteur	Transperfect
Makeplain Corp	Ontario Realty Corporation	SAP	Treasury Board of Canada Secretariate
Management Institute of Canada (MIC)	Ontario Solar Provider	SASKcentral	Trindent Management Consulting
Manulife	Ontario Teachers Pension Plan	SC Johnson and Sons LTD.	TrojanOne
Maple Leaf Foods	Operations Associate	Scotiabank	Tronto Argos Football Club
Mark Anthony Group	Operations Director	Sears Canada	TUI Travel PLC
MARS Canada Inc.	Optimus/BSR	Secor	UBS
MasterCard Canada	Ottawa Senators Hockey Club	Sensient Colors	Uline
Matson, Driscoll & Damico Ltd.	Oxford Seminars	Setter Capital	UNATA
Mawer Investments	Pacific Carbon Trust	ShawCor Ltd.	Unilever
McKinsey & Co.	Pan Orient Energy	Shell Canada	United Way - Kingston
Me to We	Paradigm Capital	Shoppers Drug Marg	Vancity
medialINTELLIGENCE.ca Inc.	parker simone LLP	Signal Hill Equity Partners	Vanguard Artists Management
Meltwater Group	Partners in Performance	Sino Group - HR	Verold Inc
Mercer	PCCW Limited	SKRKY LLC	Vigilant Futures
Merry Products	PepsiCo	Sloan Valley Dairies	Virgin Mobile
Meyers Norris Penney	PerfectMIND	SNC Lavalin	Ward Ferry
Michael Page International Inc.	Pivotal Integrated HR Solutions	Software Support Specialist	Wasserman Media Group
Microsoft	PlantBest Inc.	Spin Master Limited	Willard Meats International
Millennium Research Group	Powell Jones LLP	Sprott Money LTD.	wimdu.com
Ministry of Energy & Infrastructure	Prep 101 Inc.	Standards & Poor's	Wireless Experts
Miovision Technologies Incorporated	Presagia	Stonecap Securities	Wireless Express
Molson Coors	PricewaterhouseCoopers	Straightthrough IM Solutions/Systemware	Wolverine Asset Management
Momentum Partners	Princess Margaret Hospital	Innovation Corporation	WorkHarmony
Monitor	Prism Interim Management Solutions	Strategy InSTITUTE	World Trade Group
Moody's	Proctor & Gamble	Student Workforce	Worldplay
Morgan Stanley	Prompt Alert Inc	Sullivan Entertainment	WSIB
Morningstar Research Inc.	Protenergy Natural Foods Corporation	Summerhill Capital Management	WTC Communications
Mosaic Sales	PurFacts Financial	Sun Life	Xerox Canada
Municipal Finance Officers' Association		Suncor	XMG Studio Inc. Video Games
National Bank		SWITCH	YOUBIDLOCAL Inc.
			ZS Associates